1	IN THE UNITED STATES DISTRICT COURT			
2	FOR THE DISTRICT OF HAWAII			
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4	STATE OF HAWAII, DEPARTMEN OF HUMAN SERVICES, DIVISIO	N )		
5	OF VOCATIONAL REHABILITATION,	) Honolulu, Hawaii ) June 14, 2019		
6	HOOPONO-SERVICES FOR THE BLIND,	) MOTION HEARING PRELIMINARY		
7	Plaintiff,	) INJUNCTION )		
8	vs.	)		
9	UNITED STATES MARINE CORPS	, )		
10	by and through GENERAL ROBERT B. NELLER, Incumbent	)		
11	Commandant of the Marine ) Corps, in his official )			
12	capacity,  Defendant.	)		
13	Defendant.	)		
14	TDANGCDII	OT OF DEOCEFOINCS		
15	TRANSCRIPT OF PROCEEDINGS BEFORE THE HONORABLE LESLIE E. KOBAYASHI UNITED STATES DISTRICT JUDGE			
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23		Honolulu, Hawaii 96850
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25	with computer-aided transcri	

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1 FRIDAY, JUNE 14, 2019

- 9:50 A.M.
- THE COURTROOM MANAGER: Civil number 18-00128
- 3 LEK-KJM State of Hawaii, Department of Human Services, Division
- 4 of Vocational Rehabilitation, Ho`opono Services for the Blind
- 5 versus the United States Marine Corps.
- 6 This case has been called for a hearing on a Motion For
- 7 Preliminary Injunction.
- 8 Counsel, please make your appearances for the record.
- 9 Please speak into a microphone.
- 10 MS. WADA: Good morning, Your Honor.
- 11 Lori Wada, Deputy Attorney General, with Dan Edwards, pro
- 12 hac vice. And we'd like to note the presence of my client, Lea
- 13 Dias, on behalf of the SLA, and blind vendors David Cameron,
- 14 Norman Ota, Ron and Beth Flormata, Stan Young, Mary Ann
- 15 Nakumiji, and Jim Gashel as friends to the blind vendors, and
- 16 staff members from the SLA, Tad, and Mary Jane -- Andres,
- 17 sorry. Tad Matsuno.
- MR. EDWARDS: As well as Virgil Stinnett.
- MS. WADA: Oh, I'm sorry. Virgil Stinnett's here.
- THE COURT: All right. Well, good morning to all of
- 21 you, and I welcome your clients as well.
- MS. WADA: Thank you.
- MR. CHING: Good morning, Your Honor.
- Assistant United States Attorney Edric Ching appearing on
- 25 behalf of Defendant United States Marine Corps. With me at

- 1 counsel table is United States Marine Corps counsel Steven
- 2 Forjohn.
- 3 THE COURT: Good morning to both of you.
- 4 Mr. Forjohn, how do you spell your last name?
- 5 MR. FORJOHN: F-o-r-j-o-h-n.
- 6 THE COURT: -j-o-h-n?
- 7 MR. FORJOHN: Yes.
- THE COURT: Thank you so much. Good morning.
- 9 Ms. Elento-Sneed.
- MS. SNEED: Good morning, Your Honor.
- 11 Sam Sneed for the Intervenors The Severson Group with pro
- 12 hac vice counsel Michelle Litteken and Matt Feinberg.
- 13 THE COURT: All right. Good morning to both of you.
- 14 MR. FEINBERG: Good morning, Your Honor.
- THE COURT: All right. We are ready to proceed. I
- 16 know there was that one issue with regard to the one
- 17 declaration, but my law clerk was able to find the completed
- 18 form in another pleading. So since it's within the pleading
- 19 and files of this case, the court will use that completed
- 20 declaration.
- MS. WADA: Thank you, Your Honor.
- 22 THE COURT: All right. So I believe I had told each
- 23 side that they had 30 minutes. I don't think I gave anything
- 24 to intervenors.
- Do you intend to do anything other than argue or --

- 1 MR. FEINBERG: Yes, Your Honor. We have Robert
- 2 Severson who will testify obviously on cross-examination; his
- 3 deposition was submitted, and then we will argue as well. So
- 4 we were hoping for the same 30 minutes.
- 5 THE COURT: Yes, so you have 30 minutes as well.
- And then if you could when you start your case, if you
- 7 could let me know if you want to reserve any specific amount of
- 8 time for argument, I'm happy to do that. And Mr. Nakamura has
- 9 the timer that our court -- they can time and you can see it at
- 10 the podium, as well as he has a handy 2-minute sign as well as
- 11 a stop sign. So --
- MR. EDWARDS: Your Honor, a couple housekeeping
- 13 matters, if I may?
- 14 THE COURT: Yes.
- MR. EDWARDS: The parties previously agreed and I
- 16 believe the Court accepted that the evidence that was presented
- 17 at the motion for TRO would also be considered for purposes of
- 18 this preliminary injunction hearing.
- 19 A second piece, a stipulation that was filed by the
- 20 parties, inadvertently dropped one line which I would like to
- 21 read into the record as being stipulated by the parties?
- 22 THE COURT: All right. And could you have an
- 23 amended then stipulation so that the record's clear that
- 24 includes that line?
- MR. EDWARDS: We would be happy to.

- 1 THE COURT: Okay.
- 2 MR. EDWARDS: The missing piece reads as follows (as
- 3 read):
- 4 "On April 29, 2019, the Marine Corps formally requested
- 5 that the Department of Education convene the arbitration panel.
- 6 Ho`opono agreed with the Marines' April 29, 2019, request that
- 7 an arbitration panel should be convened and on May 20, 2019,
- 8 joined the Marine Corps' request to have a panel be convened.
- 9 As of this date the Secretary has not yet convened the
- 10 arbitration or responded to TSG's intervention request and has
- 11 not requested the parties nominate arbitrators."
- 12 THE COURT: All right. So stipulated, counsel?
- 13 Mr. Ching?
- MR. CHING: Yes, Your Honor.
- THE COURT: Ms. Sneed, so stipulated?
- MR. FEINBERG: So stipulated.
- 17 THE COURT: All right. Thank you very much.
- MR. EDWARDS: Also, Your Honor, with Mr. Stinnett in
- 19 the room, we had an exclusion of witnesses previously. If
- 20 either of these parties intends to cross him and wants him
- 21 excluded, then I wanted to bring that to the Court's attention.
- 22 THE COURT: All right. Thank you very much.
- Counsel, your position on exclusion -- witness exclusion
- 24 rule?
- MR. CHING: I'll defer to Mr. Feinberg.

- 1 MR. FEINBERG: We don't have a problem with
- 2 Mr. Stinnett in the room.
- 3 THE COURT: All right. Counsel has no objection to
- 4 him remaining in the room despite that he will be a witness.
- 5 MR. EDWARDS: And the last thing, Your Honor, was
- 6 that we would like to move to strike at least portions of the
- 7 supplemental declaration of Robert Severson, Document 83, filed
- 8 on May 17th after Ho`opono's reply memo.
- 9 Your Honor, the Severson Declaration, Document 83, is not
- 10 so much a declaration as it is a surreply to Ho`opono's reply
- 11 memo, and specifically I would bring your attention to starting
- 12 at paragraph 16, Mr. Severson says he has read Ho`opono's
- 13 briefs, and then he presents legal arguments why the positions
- 14 taken by Ho`opono should not be accepted by the Court, in
- 15 particular paragraph 16 through 20 and 25 and 26.
- And then further, there is -- there's hearsay contained in
- 17 that supplemental declaration at paragraphs 12 and 13. In the
- 18 case of paragraph 13, there's a printout from some undefined
- 19 internet search -- we don't know what the search term is. It's
- 20 just a printout from the internet. It may be from a federal
- 21 government cite. I don't have reason to believe one way or the
- 22 other, but we'd ask that that be also stricken as hearsay.
- THE COURT: All right. So I'll give you folks an
- 24 opportunity to brief that. I'm not going to rule on it at this
- 25 time.

- 1 All right. So one week for the motion to strike. Today
- 2 is the 13th.
- THE COURTROOM MANAGER: 14th, Your Honor.
- 4 THE COURT: 14th? Thanks. And so that would be by
- 5 the 21st; is that correct, Mr. Nakamura?
- THE COURTROOM MANAGER: Correct. Yes, Your Honor.
- 7 THE COURT: And then opposition, do you want one
- 8 week or --
- 9 MR. FEINBERG: One week would be fine, Your Honor.
- 10 THE COURT: All right. So June 28th.
- 11 Any need for a reply?
- 12 MR. EDWARDS: I wouldn't think so, Your Honor.
- 13 THE COURT: Okay. Very good. All right. So I'll
- 14 take it under advisement, and since there's no jury here, I
- 15 don't have to -- I can just -- if I decide to strike it, then
- 16 we won't rely on any of that and so forth.
- 17 All right. Anything else we need to take up before we
- 18 start?
- MR. FEINBERG: Your Honor, briefly.
- THE COURT: Yes.
- 21 MR. FEINBERG: The intervenor would move to strike
- 22 paragraphs 50 through 59 of the Declaration of Joe Blackstone
- 23 as irrelevant. Those paragraphs were, in our opinion, or as
- 24 indicated by the terms, aimed at the Motion to Seal, and that
- 25 Motion to Seal has been rendered moot by the fact that the U.S.

- 1 Attorney has filed an amend -- or I guess a supplemental or
- 2 amended reply.
- 3 THE COURT: Right.
- 4 MR. FEINBERG: So those would be not relevant to any
- 5 issues pending before the Court.
- 6 THE COURT: Okay. Any opposition to that? Or you
- 7 folks want this briefed? This seems more housekeeping than
- 8 substantive, I would think.
- 9 MR. EDWARDS: I don't have those paragraphs sitting
- 10 right in front of me, Your Honor. I will confer with
- 11 Mr. Feinberg, if that's okay with the Court?
- 12 THE COURT: Yes, please. Meet and confer with
- 13 regard to the same, and if you could advise the court by next
- 14 week, in a week, by the 21st, June 21st, whether you folks are
- 15 in agreement with that. And if not, then I will then issue
- 16 briefing schedules with regard to that.
- MR. FEINBERG: Thank you, Your Honor.
- MR. EDWARDS: Very well, Your Honor. Thank you.
- 19 THE COURT: All right. Thank you.
- 20 All right. Anything else that we need to address?
- 21 MR. EDWARDS: I don't believe so, Your Honor.
- MR. CHING: No, Your Honor. I'm sorry.
- THE COURT: All right. Thank you very much.
- 24 So we will then start with the State of Hawaii.
- MR. EDWARDS: Your Honor, previously we --

- 1 obviously, we presented evidence in the Motion for TRO. The
- 2 test is the same and the Court balanced the equities.
- 3 Really the only things that have changed since then is we
- 4 have an intervenor who said that they wanted to present
- 5 evidence of the harm to TSG. So we believe that the record
- 6 already establishes all of the elements for the preliminary
- 7 injunction and don't have any additional affirmative evidence
- 8 to present at this time.
- 9 THE COURT: All right. So you submit and you
- 10 reserve the remaining time with regard to argument?
- MR. EDWARDS: And for cross-examination.
- 12 THE COURT: Yes, I'm sorry, and of course for
- 13 cross-examination.
- MR. EDWARDS: Yes, ma'am.
- 15 THE COURT: All right. Thank you.
- 16 All right. So, Mr. Ching and Mr. Forjohn, are you
- 17 planning to submit on the record as well and --
- MR. CHING: Yes, submit on the record, Your Honor.
- 19 I think I informed the Court earlier that we do not -- due to
- 20 the -- since we filed the stipulated set of facts, we're not
- 21 going to be presenting any witnesses today.
- 22 THE COURT: Right. So you just reserve your time
- 23 for argument?
- MR. CHING: Yes, Your Honor.
- 25 THE COURT: All right. Very good.

- 1 So, Mr. Feinberg?
- 2 MR. FEINBERG: Thank you, Your Honor. We would like
- 3 to reserve 15 minutes for argument.
- 4 THE COURT: Okay, 15 minutes for argument. Very
- 5 good.
- 6 MR. FEINBERG: At this time we would call Robert
- 7 Severson to the stand, Your Honor.
- 8 THE COURT: All right.

## 9 ROBERT SEVERSON, INTERVENOR'S WITNESS, WAS SWORN

- 10 THE COURTROOM MANAGER: Please be seated. Pull your
- 11 chair up. Stay about four to five inches away from the
- 12 microphone.
- 13 Please state your first and last name, and spell your last
- 14 name for the record.
- 15 THE WITNESS: Robert Severson, S-e-v-e-r-s-o-n.
- 16 THE COURT: All right. So the record will reflect
- 17 that Mr. Severson's declaration is attached to the intervenor's
- 18 pleading Document 62-5 filed April 12, 2019. The court accepts
- 19 that as his direct evidence.
- 20 So we'll allow cross-examination at this time.
- THE COURTROOM MANAGER: I'm sorry, Your Honor. I
- 22 heard counsel mention they're going to use only 15 minutes?
- THE COURT: Right.
- THE COURTROOM MANAGER: Okay. Thank you.
- MS. LITTEKEN: Oh, Your Honor, there's also a

- 1 supplemental declaration of Robert Severson which is ECF Docket
- 2 No. 83.
- 3 THE COURT: Oh, okay. And that's filed with --
- 4 MS. LITTEKEN: It was filed as a standalone
- 5 declaration.
- 6 THE COURT: Okay.
- 7 MS. LITTEKEN: The parties were given an opportunity
- 8 to submit supplemental declarations.
- 9 THE COURT: Yes.
- 10 MS. LITTEKEN: If --
- 11 THE COURT: Okay. Very good. All right. So we'll
- 12 start with the cross-examination then.
- MS. LITTEKEN: To be clear, Your Honor, isn't this
- 14 part of we need to admit this into evidence?
- THE COURT: Yes. So they're all received since they
- 16 were submitted and they're part of the pleadings.
- MS. LITTEKEN: Okay. Thank you.
- 18 THE COURT: Okay. Very good. Thanks.
- 19 All right. Any cross-examination? I'll turn first to the
- 20 plaintiffs. Mr. Edwards?
- 21 MR. EDWARDS: Yes, ma'am. I would like to reserve
- 22 20 -- 20 minutes for argument.
- THE COURT: All right. Very good.
- MR. EDWARDS: Does Mr. Severson -- do you have a
- 25 copy of your declaration, sir?

- 1 THE COURTROOM MANAGER: Wait. I'm sorry. I have to
- 2 reset. Sorry, Your Honor.
- 3 THE WITNESS: No, I do not.
- THE COURTROOM MANAGER: So this is ten minutes.
- 5 MR. EDWARDS: Yes, sir, after we get him a copy of
- 6 the declaration.
- 7 THE WITNESS: Okay.
- 8 CROSS-EXAMINATION
- 9 BY MR. EDWARDS:
- 10 Q All right. Then, Mr. Severson, I will get right to
- 11 it. I want to ask you some questions about what you said in
- 12 your declaration.
- 13 Starting with paragraph -- what was paragraph 3 in
- 14 your original declaration, but I'll just ask the question. In
- 15 your original declaration, Mr. Severson, you indicated that
- 16 because you're being deprived this contract at Kaneohe Bay, you
- 17 will not earn 3-and-a-half million dollars; is that correct?
- 18 A Yes, that's correct.
- 19 Q But that would be the revenue, approximate revenue
- 20 you would receive; that would not be your profit margin, would
- 21 it?
- 22 A That's correct.
- 23 Q What is your profit margin for the Kaneohe Bay
- 24 project?
- MS. LITTEKEN: Objection, Your Honor.

- 1 THE COURT: Yes?
- MS. LITTEKEN: That's proprietary and we have
- 3 competitors of The Severson Group in the room.
- 4 THE COURT: Okay. I think that's a valid point.
- 5 What is your proposal with regard to that, Mr. Edwards?
- 6 MR. EDWARDS: Your Honor, it's -- right now we're
- 7 trying to balance the harms, and if he is trying to claim that
- 8 he has a greater harm, then we need to actually know what that
- 9 harm is. He's going to have to reveal the proprietary
- 10 information.
- 11 THE COURT: I mean, it seems like the basis with
- 12 regard to the harm.
- MS. LITTEKEN: We'd want any of his potential
- 14 competitors to be out of the room, Your Honor.
- THE COURT: It's going to be on a public record,
- 16 though. They can just look at the transcript or talk to their
- 17 counsel.
- 18 So with regard to that -- okay. So why don't we do this.
- 19 With regard to this, is your point being that with regard to
- 20 the profit margin you're going to then have it compared
- 21 with --
- MR. EDWARDS: Your Honor, the point being that this
- 23 isn't a 3-and-a-half million dollar hit to TSG. The hit, if
- 24 there is one at all, would be a profit margin, if there is a
- 25 profit margin at all. We don't know if there's a profit margin

- 1 or not. There may be no harm financially.
- THE COURT: Okay. So let's do this. It's a yes or
- 3 no question then. Is there a profit margin?
- 4 Q (BY MR. EDWARDS:) Is there a profit margin?
- 5 A I'm hoping it will be a profit margin.
- 6 Q All right. You say that you've lost an opportunity
- 7 to perform during the first year, the base year. Have you
- 8 submitted any request to the Marine Corps to be paid the
- 9 approximate twenty thousand dollars of startup costs that you
- 10 claim to have incurred?
- 11 A I did not submit a formal request to the Marine
- 12 Corps, but I did submit a request. I believe it was through
- 13 email.
- 14 Q Have you submitted any REA or claim asking for
- 15 payment to your company as a result of any stop order -- stop
- 16 work order or suspension issued by the Marine Corps?
- MS. LITTEKEN: Objection, Your Honor. Compound.
- THE COURT: Do you understand the question?
- 19 THE WITNESS: No, I didn't, Your Honor.
- 20 THE COURT: All right. Please rephrase. Sustained.
- 21 Q (BY MR. EDWARDS:) Have you submitted any REA asking
- 22 for payment for work relating to any stop work order?
- 23 A I don't remember.
- 24 Q Have you executed any modification with the Marine
- 25 Corps to exercise the second year or the first option year of

- 1 your contract with the Marine Corps?
- 2 A No, we have not. The contract is stopped. We -- so
- 3 we don't have --
- 4 Q In your testimony you said you had been deprived of
- 5 the first year of performance; is that correct?
- A Yes, that's correct.
- 7 Q And so if that first year has expired, has the
- 8 option year been exercised by the Marine Corps?
- 9 A The Marine Corps gave -- gave the company a stop
- 10 work order, so there was no basis to -- I can't do anything
- 11 until this is resolved.
- 12 Q All right. You say in your declaration at
- 13 paragraph 5 that, "Food service management is the backbone" of
- 14 your company; is that correct?
- 15 A Yes, that's correct.
- 16 Q You list that seventh among the capabilities of your
- 17 company on your website, don't you?
- 18 A Repeat the question.
- 19 Q You list that -- you list food service as the
- 20 seventh item on -- of your capabilities on your website,
- 21 correct?
- MS. LITTEKEN: Objection, Your Honor. Referring to
- 23 evidence not in the record.
- 24 THE COURT: Well, it's certainly within his personal
- 25 knowledge, so I'm going to -- well, I guess you can establish

- 1 foundation if he knows it.
- 2 But do you have information on what's put on your website?
- 3 Are you familiar --
- THE WITNESS: I'm familiar with it, Your Honor,
- 5 but --
- 6 THE COURT: Right. Generally familiar with it,
- 7 right?
- 8 THE WITNESS: Yes.
- 9 THE COURT: You can ask him a question. Overruled.
- 10 Q (BY MR. EDWARDS:) On your website you list food
- 11 service seventh among your capabilities, correct?
- 12 A I never counted them, so I'm not sure --
- 13 Q Okay.
- 14 A -- how it's listed.
- 15 Q In terms of whether food service really is the
- 16 backbone of your company, you've had twenty million in
- 17 commercial contracts for staffing with Verizon, have you not?
- A Again, over a period of time, yes, we probably
- 19 had --
- 20 Q Over a period --
- 21 A -- approximately --
- 22 Over a period --
- 23 A Approximately.
- Q -- of time you haven't had twenty million in food
- 25 service contracts?

- 1 THE COURT: Sorry, only one of you can speak at a
- 2 time. So if you could just wait between the question and
- 3 answer. Thank you.
- 4 MR. EDWARDS: Sorry.
- 5 Q (BY MR. EDWARDS:) You have not had twenty million
- 6 dollars worth of food service contracts over a period of time,
- 7 have you?
- 8 A No.
- 9 Q With respect to federal facilities, you understand
- 10 the Randolph-Sheppard Act provides priority for the visually
- 11 impaired, do you not?
- 12 A Yes, I understand that.
- 13 Q Are you visually impaired?
- 14 A Uhm, without my glasses I can't read, so I don't
- 15 know how you --
- 16 Q Are you legally blind?
- 17 A No.
- 18 Q You are a participant in the Small Business
- 19 Administration's 8(a) and service-disabled veteran-owned small
- 20 business programs, are you not?
- 21 A Yes.
- 22 Q Those programs, you understand, give a preference
- 23 for companies like yours in federal contracting, right?
- 24 A Yes.
- 25 Q And to have those preferences, among other things,

- 1 you must be a small business, correct?
- 2 A Yes.
- 3 Q And you understand that Ho`opono cannot compete
- 4 because it is a state and not a small business for those 8(a)
- 5 and service-disabled veteran-owned small business set-asides?
- 6 Are you aware of that?
- 7 A Repeat that again.
- 8 Q You're aware that Ho`opono cannot compete for 8(a)
- 9 or service-disabled veteran set-asides in federal contracting,
- 10 correct?
- 11 A Yeah. I believe they have their own statute that
- 12 allows them to compete right along with service-disabled
- 13 veterans and 8(a) companies.
- 14 O For food service?
- 15 A For food service contracts, yes.
- 16 Q And that's the Randolph-Sheppard Act?
- 17 A Yes.
- 18 Q You indicated in your -- in your affidavit that you
- 19 were confident that you would -- in paragraph -- paragraph
- 20 number 6, "We were confident in our ability to be selected for
- 21 award" of solicitation.
- You understood, though, that the RSA received a
- 23 priority at the time you submitted your bid, correct?
- 24 A Correct.
- 25 Q So provided they had an acceptable bid at a

- 1 reasonable price, even if you were the best contractor in the
- 2 world, it would still -- this contract would still be given to
- 3 Ho`opono; you understood that, didn't you?
- 4 A No, I did not.
- 5 Q Mr. Severson, you've chosen to compete for federal
- 6 contracts for food service where you know the Randolph-Sheppard
- 7 Act already exists to protect state licensing agencies. You
- 8 know that, right?
- 9 A Yes.
- 11 compete with state licensing agencies for the blind even though
- 12 you are not legally blind yourself?
- 13 A Is that a statement or a question?
- 14 Q It is a question.
- 15 A We're a small business and the federal government
- 16 gives small business an opportunity to compete for food service
- 17 contracts, and we use that federal government program to
- 18 compete in the business model that we operate in.
- I see Ho`opono as -- if they bid on a contract, I
- 20 see that as they're competing for work, the same work that a
- 21 small business would compete for.
- MR. EDWARDS: I have no other questions.
- THE COURT: All right. Thank you.
- 24 Any questions, Mr. Ching?
- MR. CHING: No, Your Honor.

- 1 THE COURT: All right. Redirect?
- MS. LITTEKEN: Yes, Your Honor, just a few.
- 3 THE COURTROOM MANAGER: I'm sorry, Your Honor.
- 4 Redirect counsel's going to use 15?
- 5 MS. LITTEKEN: Fifteen minutes for argument. This
- 6 should not take more than two or three minutes.
- 7 THE COURT: Okay. So we'll give you --
- 8 MS. LITTEKEN: Thank you.
- 9 THE COURT: You want to put five minutes on the
- 10 clock or what do you want?
- 11 MS. LITTEKEN: Three minutes, Your Honor.
- 12 THE COURT: Okay. Three minutes. You got it.
- MR. FEINBERG: If I could jump in?
- 14 THE COURT: Yes.
- MR. FEINBERG: To the extent that any time is left
- 16 over, we would like to add that to argument. We'd want at
- 17 least 15 minutes.
- 18 THE COURT: Yes.
- MR. FEINBERG: Thank you.
- THE COURTROOM MANAGER: Fifteen, sorry.
- THE COURT: Yes.
- 22 REDIRECT EXAMINATION
- 23 BY MS. LITTEKEN:
- Q Mr. Severson, we were just talking about your
- 25 website and where food services was listed. Are you familiar

- 1 with NAICS codes that are assigned to procurements?
- 2 A Yes, I am.
- 3 Q And is it your understanding the NAICS code for a
- 4 food service contract is 722310?
- 5 A That's correct.
- 6 Q And is that the same NAICS code as the primary NAICS
- 7 code for your company?
- 8 A Yes, it is.
- 9 Q So why is that your primary NAICS code?
- 10 A Because food service is the backbone of our company
- 11 and what we do. And also that's the same NAICS code that when
- 12 I got selected for SBA 8(a), that was the NAICS code. That's
- 13 my primary NAICS code for the company.
- 14 Q And when you decided to submit a proposal for this
- 15 procurement, was it your understanding that an offer had to be
- 16 acceptable to be eligible for award?
- 17 A Yes.
- 18 Q Is that why you thought it was worthwhile for you to
- 19 compete for this contract?
- 20 A Yes.
- MS. LITTEKEN: Thank you.
- 22 RECROSS-EXAMINATION
- 23 BY MR. EDWARDS:
- Q Mr. Severson, with respect to that last question,
- 25 you decided to compete on this contract because under

- 1 paragraph 6 you said you were confident in your ability to be
- 2 selected for award, correct?
- 3 A Yes.
- 4 Q Was that confidence based on information the Marine
- 5 Corps gave to you indicating that they intended to throw
- 6 Ho`opono out of the competitive range?
- 7 MS. LITTEKEN: Objection, Your Honor. Calls for
- 8 hearsay.
- 9 THE COURT: Overruled. It's asking for his
- 10 understanding or belief.
- 11 You may answer.
- 12 THE WITNESS: Every bid that we submit, it's -- the
- 13 confidence that I listed here is the same. We don't want to
- 14 waste time if we don't feel we're going to confidently win a
- 15 contract.
- 16 Q (BY MR. EDWARDS:) Did the Marine Corps tell you
- 17 they intended to throw Ho`opono out of the competitive range?
- 18 A No. I had no discussion with the Marine Corps.
- MR. EDWARDS: Thank you.
- THE COURT: All right. Thank you very much,
- 21 Mr. Severson. You're excused as a witness. Please don't
- 22 discuss your testimony with anyone until this hearing is
- 23 concluded.
- THE WITNESS: Yes, ma'am.
- 25 THE COURT: Good day to you sir.

- 1 Any other witnesses?
- 2 MR. FEINBERG: No other witnesses, Your Honor.
- 3 THE COURT: All right. So intervenors rest?
- 4 MR. FEINBERG: That's correct, Your Honor.
- 5 THE COURT: All right. Ms. Wada?
- 6 MS. WADA: To be clear, I want to make sure that
- 7 intervenors are not going to be cross-examining Mr. Blackstone.
- 8 MR. FEINBERG: If Mr. Blackstone is would be called
- 9 as a witness, we would definitely be cross-examining him.
- 10 MS. WADA: They've already been all called as
- 11 witnesses based on their declarations submitted. I'm not sure
- 12 Mr. Feinberg understands that. All witnesses are present
- 13 subject to cross-examination --
- 14 THE COURT: Right.
- MS. WADA: -- but they've already testified by
- 16 direct through the submitted declarations.
- 17 MR. FEINBERG: I --
- 18 THE COURT: So -- so you have him here for
- 19 cross-examination?
- MS. WADA: Well, he would be by phone by the Court's
- 21 permission. So it was a housekeeping, but I just wanted to
- 22 make it absolutely clear that that's not what they are going to
- 23 do.
- 24 THE COURT: All right. So you want him called so
- 25 that you can cross-examine him?

- 1 MR. FEINBERG: Court's indulgence, Your Honor.
- 2 THE COURT: Do you want to take a recess and kind of
- 3 look over who you want? I'm sorry.
- 4 MR. FEINBERG: Mr. Blackstone would be the
- 5 only -- yes, Your Honor, if we could have two to three minutes,
- 6 that would be great.
- 7 THE COURT: Right. Why don't we take a five-minute
- 8 recess. You can look over it and discuss yourselves.
- 9 And, Warren, can you take a look at -- I'm not getting the
- 10 real-time. I don't know. The computer's not on, so --
- 11 THE COURTROOM MANAGER: Oh. Okay.
- 12 THE COURT: That's okay. I mean --
- THE COURTROOM MANAGER: We'll try to set it up in
- 14 five minutes.
- THE COURT: If you can, that would be great.
- 16 We'll take a five-minutes recess. Let Mr. Nakamura know
- 17 if he needs to call Mr. Blackstone.
- 18 All right. We're in recess.
- 19 (A recess was taken at 10:16 a.m. and
- proceedings resumed at 10:30 a.m.)
- 21 THE COURT: The record will reflect the presence of
- 22 counsel.
- 23 All right. How are we going to proceed? With your
- 24 cross-examination, Mr. Feinberg?
- 25 MR. FEINBERG: Yes, Your Honor. We'd like to

- 1 cross-examine Mr. Blackstone.
- THE COURT: And we have Mr. Blackstone available by
- 3 telephone; is that correct?
- 4 Mr. Blackstone, are you there?
- 5 THE WITNESS: I am here, yes.
- 6 THE COURT: All right. Thank you. This is
- 7 Judge Kobayashi. If any time you cannot hear us or there's
- 8 some sort of problem with communicating with us, please let us
- 9 know.
- 10 THE WITNESS: I will. Thanks.
- 11 THE COURT: All right. Very good. Your witness.
- 12 THE COURTROOM MANAGER: Hold on, Your --
- 13 THE COURT: Oh, yeah. Swear in the witness. Thank
- 14 you.
- 15 THE COURTROOM MANAGER: Although you cannot see me,
- 16 please raise your right hand.
- 17 THE WITNESS: It's up.

## 18 RONALD JOSEPH BLACKSTONE, PLAINTIFF'S WITNESS, WAS SWORN

- 19 THE COURTROOM MANAGER: Please state your first and
- 20 last name, and spell your last name for the record.
- 21 THE WITNESS: Ronald Joseph Blackstone, and it's
- 22 B-l-a-c-k-s-t-o-n-e.
- THE COURT: All right. Your witness.
- MR. FEINBERG: Thank you, Your Honor.
- 25 CROSS-EXAMINATION

- 1 BY MR. FEINBERG:
- Q Good morning or afternoon where you are,
- 3 Mr. Blackstone. My name is Matt Feinberg. I'm counsel for
- 4 the intervenor, The Severson Group. How are you doing?
- 5 A I'm good.
- 6 Q You're familiar with the Randolph-Sheppard Act,
- 7 correct?
- 8 A I am familiar with the Randolph-Sheppard Act.
- 9 Q Okay. With your knowledge, you are aware that the
- 10 Randolph-Sheppard Act priority only applies to offerors whose
- 11 proposals are included in the competitive range of a
- 12 procurement, correct?
- 13 A That's my understanding.
- 14 Q And you're familiar with the solicitation in this
- 15 case, correct?
- 16 A Which solicitation?
- 17 Q The solicitation for the food service program at
- 18 Marine Corps Base here in Hawaii.
- 19 A I am.
- 20 Q And you're aware that the solicitation for this
- 21 procurement says that offerors deemed technically unacceptable
- 22 will be disqualified from being in the competitive range?
- 23 A Uhm, I know that that's generally the case. I'm not
- 24 a hundred percent certain that I read that for this one, but I
- 25 believe so.

- 1 Q And that's consistent with the Randolph-Sheppard
- 2 Act, correct?
- 3 MR. EDWARDS: Objection.
- 4 THE WITNESS: Uh, yes.
- 5 MR. EDWARDS: Calls for legal conclusion.
- 6 THE COURT: I'm sorry?
- 7 MR. EDWARDS: Objection. Calls for legal
- 8 conclusion.
- 9 THE COURT: All right. Overruled. If he can give
- 10 us his understanding, he's indicated he understands the
- 11 Randolph-Sheppard Act. So within his understanding, not
- 12 necessarily a legal interpretation of the statute.
- 13 All right. So do you want to re-ask the question? Did he
- 14 answer it? I'm sorry.
- 15 MR. FEINBERG: He did answer, he said, "Yes."
- 16 THE COURT: All right. Thank you. Next question.
- 17 Q (BY MR. FEINBERG:) And you admit that Ho`opono is
- 18 deemed technically unacceptable and excluded from the
- 19 competitive range in this procurement, correct?
- 20 A That was my understanding.
- 21 Q The parties have stipulated here that there's a
- 22 bridge contract of four million dollars and the blind vendor
- 23 receives up to 9,000 monthly from net profits from that bridge
- 24 contract, correct?
- 25 A That's incorrect.

- 1 Q Uhm, how is that incorrect, sir?
- 2 A Because he has a percentage of the profit in
- 3 addition.
- 4 MR. FEINBERG: Court's indulgence, Your Honor.
- 5 Geez, it's right in front of me.
- 6 Q (BY MR. FEINBERG:) Are you aware, Mr. Blackstone,
- 7 that in this case Mr. Virgil Stinnett filed a declaration?
- 8 A I'm not aware. I'm sure that he may have.
- 9 Q Okay. I'm going to read from Mr. Stinnett's
- 10 declaration just a brief sentence. I'm going to see if you
- 11 agree or disagree with the statement. For your reference, I'm
- 12 reading from paragraph 14 of Mr. Stinnett's declaration. It
- 13 states, "My anticipated monthly compensation from Kaneohe Bay
- 14 Marine facility, MCBH, is a draw of approximately \$9,000."
- 15 Is that correct?
- 16 A That is correct. But that does not total what he
- 17 will get in compensation.
- 18 Q He could receive less, correct?
- 19 A In all probability he will receive more.
- 20 Q Is it your testimony that he's expected to receive
- 21 an average of \$9,000 per month?
- 22 A No. He's to receive a draw of \$9,000 against the
- 23 profit that he's anticipated to receive.
- 24 Q And what's your estimate of the amount he's
- 25 anticipated to receive in total for the one year bridge

- 1 contract?
- 2 A I don't have a estimate 'cause, obviously, you know,
- 3 profit is something that's not known in terms of the future and
- 4 things of that nature.
- 5 Q Okay. But you agree with Mr. Stinnett's statement
- 6 in his declaration that he is to receive a draw of \$9,000 per
- 7 month?
- 8 A He does receive a draw of \$9,000, correct.
- 9 Q Okay. And Blackstone Consulting receives the
- 10 remainder of the net profits on this contract, correct?
- 11 A That is incorrect.
- 12 Q So if the -- if there is -- if his share -- if
- 13 Mr. Stinnett's share of net profits is removed from this
- 14 contract, Blackstone Consulting receives the remainder; is that
- 15 correct, sir?
- 16 A That is correct.
- 17 MR. FEINBERG: Thank you.
- No further questions, Your Honor.
- 19 THE COURT: Any redirect?
- 20 REDIRECT EXAMINATION
- 21 BY MR. EDWARDS:
- 22 O Mr. Blackstone, Dan Edwards here. Real quick --
- 23 A Hello.
- 25 Corps contract, is the first of that money used to pay the

- 1 employees?
- 2 A Yes.
- 3 Q So in terms of what is received, a portion of the
- 4 profits goes to Mr. Stinnett and a portion goes to BCI? Is
- 5 that what you were trying to explain?
- 6 A That is correct.
- 7 MR. EDWARDS: Thank you.
- 8 THE COURT: Any recross?
- 9 MR. FEINBERG: Just very briefly, Your Honor.
- 10 RECROSS-EXAMINATION
- 11 BY MR. FEINBERG:
- 12 Q Mr. Blackstone, this is Mr. Feinberg again. Are you
- 13 aware that the parties have entered into a stipulation that was
- 14 presented to the Court for this hearing?
- MR. EDWARDS: Your Honor, I would object that this
- 16 is beyond the scope of my redirect.
- 17 THE COURT: It is beyond the scope.
- 18 What particular part of the stipulation?
- MR. FEINBERG: I'm addressing paragraph 4 of the
- 20 stipulation.
- 21 THE COURT: Okay. I don't have it in front of me,
- 22 so what's the --
- MR. FEINBERG: I can read it for you. It says, "The
- 24 licensed blind vendor" --
- 25 THE COURT: Read it slowly, make sure we get it all

- 1 in the record.
- 2 MR. FEINBERG: (Reading:) "The licensed blind vendor
- 3 receives its share of net profits which average up to \$9,000 a
- 4 month under the bridge contract."
- 5 THE COURT: Okay. So that goes to what portion goes
- 6 to Mr. Stinnett?
- 7 MR. FEINBERG: Yes.
- 8 THE COURT: All right. So I'll permit it. So
- 9 you're asking Mr. Blackstone if he's aware of that?
- 10 MR. FEINBERG: Correct.
- 11 Q (BY MR. FEINBERG:) Are you aware of that statement
- 12 in the stipulation, Mr. Blackstone?
- 13 A Not aware of that. I've not seen that stipulation.
- 14 Q I'm sorry. I don't think I heard the first part of
- 15 your sentence.
- 16 A I'm not aware of it. I don't think I've seen that
- 17 stipulation.
- MR. FEINBERG: Okay. Thank you, Your Honor.
- 19 THE COURT: All right. If nothing further, then I'm
- 20 going to excuse Mr. Blackstone.
- 21 Good day to you, sir.
- MS. WADA: Hi, Joe.
- THE WITNESS: Thank you.
- 24 THE COURT: Any other witnesses that we need to call
- 25 for cross-examination?

- 1 MR. FEINBERG: Not for cross-examination from the
- 2 intervenor, Your Honor.
- MR. CHING: Nothing, Your Honor. No witnesses.
- 4 Thank you.
- 5 THE COURT: All right.
- 6 MR. EDWARDS: No, Your Honor.
- 7 THE COURT: So everyone rests then in terms of the
- 8 evidentiary portion?
- 9 MR. FEINBERG: Yes, Your Honor.
- 10 THE COURT: All right. Very good. Then we'll turn
- 11 to the argument portion.
- Poor Warren, you're the account keeper. So everyone tell
- 13 Warren how much time you think you have and then he'll be able
- 14 to put that on the clock.
- And then what I'm also going to do is permit you an
- 16 opportunity to file written closing briefs, very short ones, so
- 17 that you can highlight what you want to say. But more
- 18 importantly, if there's any particular exhibit that you want
- 19 the court to take into account that you did not file with your
- 20 briefs for the hearing, i.e., that was entered into evidence at
- 21 the TRO hearing, because we accept those into evidence, but we
- 22 don't file them. Okay. So I don't actually have physical
- 23 copies of them my law clerk kindly reminded me during the
- 24 break.
- So if you have an exhibit that you want me to reply on

- 1 that was entered into evidence in the hearing, or if you want
- 2 to refer to particular evidence with regard to that that was at
- 3 the TRO hearing, that's from the transcript, then I'll give you
- 4 an opportunity to attach that to the argument.
- In other words, the argument part is going to be real
- 6 short, written, but any exhibits you want the court to take a
- 7 look at.
- 8 Also, if it's already filed in the record, that is, the
- 9 docket, you don't need to attach that. But if you could refer
- 10 to the docket number, the court can then turn to the docket
- 11 number and we don't have to kill as many trees with regard to
- 12 that.
- So I will get a packet from you that literally will be ten
- 14 pages of argument and then whatever you want to point out to
- 15 the court of the either declarations, testimony at the TRO
- 16 hearing, exhibits from the TRO hearing, et cetera, those would
- 17 be either attached or referred to.
- 18 Ms. Wada, do you have a question?
- MS. WADA: Yes. Just for clarification, that
- 20 ten-page written argument, would that be in addition to
- 21 whatever orally is argued today?
- 22 THE COURT: Correct.
- MS. WADA: Thank you.
- 24 THE COURT: Well, I don't want you to have any new
- 25 arguments when I say that, but I'll give you an opportunity to

- 1 say, you know, We made these five arguments, you know, at the
- 2 hearing, and here's our support for it. And then you can
- 3 address that to the court.
- Bullet points are fine. This is not something that we're
- 5 going to have to bluebook and give -- you know, you need to
- 6 give me something that's going to be, you know, published in a
- 7 law review article. But I'll give you a chance to highlight it
- 8 and then document it with exhibits, et cetera.
- 9 MS. WADA: Thank you for --
- 10 THE COURT: Does that make sense?
- MR. FEINBERG: Yes. Thank you, Your Honor. Just
- 12 wanted to clarify the due date for that submission.
- 13 THE COURT: Yes. How much time would you like? I
- 14 know you guys are going to possibly file the things that we
- 15 talked about earlier on the motions to strike. You want, like,
- 16 three weeks?
- 17 MR. EDWARDS: I think that should be fine.
- 18 MR. FEINBERG: Three weeks would be fine, Your
- 19 Honor.
- MR. EDWARDS: Maybe less. I think 4th of July
- 21 vacation comes before that.
- THE COURT: Oh, that's true, that's true, yeah.
- 23 Let's look at the calendar. So, yeah, three weeks would take
- 24 us to --
- THE COURTROOM MANAGER: July 5.

- 1 THE COURT: -- July 5th. So you're right, you'd
- 2 have to be over the 4th of July weekend. Or we could do it
- 3 like the 9th which is the Tuesday after the 4th of July if you
- 4 need that time in terms of getting the documents together. Or
- 5 we can do it earlier. It's up to you folks.
- 6 So maybe you want to think about that a little bit. We'll
- 7 go into oral argument and then you can let me know with regard
- 8 to that.
- 9 Now this would be simultaneous. It's not going to be like
- 10 an opening and a rebuttal and so forth. All right?
- 11 MR. EDWARDS: About how long will it take for the
- 12 transcript? Not that there's a lot of evidence here, but that
- 13 might be relevant as well.
- 14 THE COURT: Well, my court reporter's going to be
- 15 doing the Kealoha trial next week, so she's going to be having
- 16 her hands pretty full, I think. So if you want to wait until
- 17 the transcript, then, you know, we'll probably have to give a
- 18 deadline of like six weeks from now so that you can look at the
- 19 transcript 'cause she's going to be the court reporter for
- 20 Kealoha and that's going to go a full week.
- 21 MR. EDWARDS: I think it's going to be safer that
- 22 way. I don't know that it's really necessary.
- THE COURT: That's fine, too. I mean --
- MR. EDWARDS: You know, I don't want to hold
- 25 anything up, but --

- 1 THE COURT: Okay. So why don't we do this. Why
- 2 don't we go into the oral argument now. We'll take a recess,
- 3 I'll consult with her, and then we'll give you -- talk about
- 4 some deadlines with regard to that.
- 5 MR. EDWARDS: Thank you.
- 6 THE COURT: Okay. All right. So --
- 7 MS. WADA: Plaintiff.
- 8 THE COURT: -- plaintiffs. Is it Mr. Edwards who's
- 9 going to be giving that?
- MS. WADA: Yes, ma'am.
- 11 THE COURT: All right. I believe you have
- 12 20 minutes; is that correct? Or 15? I can't remember.
- MR. EDWARDS: I'm not sure how much -- I did not use
- 14 the ten for cross-exam -- at least I didn't think so.
- 15 THE COURTROOM MANAGER: Correct.
- 16 MR. EDWARDS: What do I have, Warren?
- 17 THE COURT: I think you had asked to reserve
- 18 20 minutes for argument and I think you didn't use all of
- 19 yours. So you want 20? 25? What do you want?
- 20 MR. EDWARDS: That should be fine. I would like to
- 21 reserve five for rebuttal.
- THE COURT: Okay. So 15 and 5, does that sound
- 23 good?
- MR. EDWARDS: Should be enough, Your Honor.
- 25 THE COURT: Okay. Very good.

- 1 THE COURTROOM MANAGER: Five minutes is on the
- 2 clock.
- 3 THE COURT: Okay. So he wants to reserve five
- 4 minutes for rebuttal. So, Warren, five minutes for rebuttal.
- 5 So he's going to take -- yeah, you can give him 20 minutes,
- 6 then five minutes --
- 7 THE COURTROOM MANAGER: 20 minutes. Okay.
- 8 MR. EDWARDS: Very well. Thank you, Your Honor.
- 9 Your Honor, as you know, you've already considered this
- 10 issue. You considered it last year and you considered it
- 11 against the same test, but substantially more evidence
- 12 presented at the TRO hearing than today. And that's because
- 13 TSG intervened with the specific purpose that they wanted to be
- 14 able to argue that The Severson Group had suffered some type of
- 15 damage that was not presented by the Marine Corps.
- 16 And so I have my 30 minutes, I have two folks who have
- 17 30 minutes, but I still think that it's a pretty
- 18 straightforward argument to present.
- The Marine Corps has presented a unique new argument
- 20 related to jurisdiction. I would emphasize only -- with
- 21 respect to that argument, I'd just emphasize one thing, and we
- 22 point this out in our reply. The argument that they've
- 23 presented to you has already been presented in the Eastern
- 24 District, which of course is not controlling here, but it is
- 25 really the most factually analogous situation. The Oklahoma

- 1 case that they are citing isn't nearly as factually analogous
- 2 as is the Georgia Vocational Rehabilitation case from Virginia.
- 3 So we think that Judge Morgan had a very well-reasoned decision
- 4 there. We'll refer you to that and rely on our papers as it
- 5 relates to that briefing.
- And I have had a conversation with Mr. Ching. We don't
- 7 consider this to be plagiarism. We may have used that word in
- 8 our -- in our brief, but really, you know, people use brief
- 9 banks all the time. I have done that. Everyone does. But the
- 10 important point is if you're going to recycle a brief that has
- 11 a decision with it, in candor, I think you need to tell the
- 12 Court why your case should be different than in this case the
- 13 Georgia Rehabilitation or Georgia Vocational case.
- 14 So I want to get to the merits. We've got a four-part
- 15 test. The standard is the same as the temporary restraining
- 16 order and I'd like to start with the harms.
- 17 In this case, Ho`opono has suffered an irreparable harm.
- 18 Sovereign immunity, as laid out in the Kansas case, does bar
- 19 any recovery of monetary damages by Ho'opono. And so they do
- 20 suffer financially as well as have no way to be compensated for
- 21 that.
- 22 The other part here -- and this goes back to Lea Dias's
- 23 testimony in the TRO hearing -- every single one of these
- 24 contracts is important for giving remunerative opportunities to
- 25 the legally blind. We have several of them here today. There

- 1 are more blind vendors in Hawaii than there are spots to put
- 2 them in, and that is why this is so critical.
- 3 The Randolph-Sheppard Act is focussed in on helping the
- 4 blind vendor. It's not focussed in on 8(a) contractors. It's
- 5 not focussed in on service-disabled veterans. Mr. Severson is
- 6 choosing to compete in a space where the playing field is not
- 7 even. It is to his disadvantage. As long as the State
- 8 Licensing Agency can meet a minimum threshold of capability
- 9 with a reasonable price, the Randolph-Sheppard Act priority
- 10 kicks in, and that is why you don't see a lot of people who
- 11 claim to have confidence that they're going to win a contract
- 12 where the SLA already has that benefit.
- 13 By contrast, the harm that The Severson Group is suffering
- 14 is purely financial. They do have a contract, even though it's
- 15 not being performed, and under the stop work order they have a
- 16 right to recover money damages from the Marines. And in
- 17 fact -- and I'm sure that Severson will argue otherwise -- but
- 18 the law on that says that they're entitled to receive profit as
- 19 well.
- 20 So they don't have past performance, but they do have
- 21 profit that they are able to recover. And TSG in its
- 22 declaration said that they were continuing to bid on other
- 23 projects. They didn't say that they were losing other projects
- 24 because they lack sufficient past performance at Kaneohe Bay.
- 25 The other point here is -- that's been raised by TSG is

- 1 the suggestion that the blind vendor really isn't doing much,
- 2 that they're not making much money here. It's characterized as
- 3 three percent in their brief, and that's just flat wrong.
- What they've done is they've confounded revenues and
- 5 profits because they claim in Mr. Severson's declaration that
- 6 he's losing 3-and-a-half million dollars. Well, that's not his
- 7 profit. He doesn't even know if he'll make a profit according
- 8 to his testimony here. So he may actually have no financial
- 9 harm -- at least there's no record of it.
- By comparison, the three percent that they are
- 11 manufacturing, it goes to that \$9,000 number, give or take.
- 12 That's monthly that keeps Mr. Stinnett in business, that pays
- 13 his bills. That is his livelihood and that keeps the blind
- 14 vendor program going and serves the purpose for which Ho`opono
- 15 was established.
- 16 In addition to the harms, we have to look at the potential
- 17 for success on the merits. When you ruled on the TRO, you
- 18 found that it was likely that Ho'opono would have an
- 19 arbitration convened. We are a year later; the arbitration has
- 20 not been convened. We have been pestering the Department of
- 21 Education.
- But what I want to point out, Your Honor, is that there
- 23 are three federal agencies that are involved. The Department
- 24 of Justice is here, which is part of our executive branch, the
- 25 Marine Corps is part of this case which is part of the

- 1 executive branch, and the Department of Education is part of
- 2 our executive branch. We would like the arbitration to be
- 3 convened, there's no question, and we expect that it will, but
- 4 we can't put this case in a position where the executive could
- 5 simply maneuver its agencies to preclude the remedy of
- 6 arbitration, and that's why this preliminary injunction is so
- 7 critical to motivate the executive branch to get this
- 8 arbitration going.
- 9 The Marine Corps asked on April 29th for that to get
- 10 moving. This was after they filed their brief in opposition to
- 11 our motion for preliminary injunction. Just from a timing
- 12 perspective, they said in that motion that they felt that all
- 13 seven opportunities had been exhausted at that point. So
- 14 according to their motion, they indicated that it was March
- 15 where they felt that everything was exhausted, and so April
- 16 they've asked, May we've concurred. We're hoping to hear
- 17 something even today in response to the emails to Jesse Hartle.
- Besides the merits of we are going to eventually have this
- 19 arbitration, Ho`opono is going to prevail in that arbitration.
- 20 You've got a couple of things here. Last year Eileen
- 21 Carnaggio, the former contracting officer, testified that the
- 22 reason she wouldn't directly negotiate with Ho`opono was
- 23 because competition is the backbone, it is the -- the purpose
- 24 for which Marine procurement exists.
- 25 Then she testified she threw out the one priority vendor,

- 1 Ho'opono, and she made an award to the only other vendor. That
- 2 only other vendor, TSG, engaged in discussions with her --
- 3 that's a term of art in government contracting -- and they
- 4 submitted a final proposal revision to her.
- 5 Ho`opono was not permitted discussions. Ho`opono was not
- 6 permitted a final proposal revision. And in Exhibit 11 on
- 7 page 10 of 90, which, obviously, you don't have with you, it
- 8 lays out what the Marine Corps was supposed to do.
- One of the challenges with Randolph-Sheppard Act is
- 10 there's two rails. There is a FAR rail under the Federal
- 11 Acquisition Regulation and there is the Randolph-Sheppard Act
- 12 rail under the Randolph-Sheppard Act in its regulations.
- 13 Sometimes those rails get mighty narrow and sometimes
- 14 contracting officers write solicitations that force them to
- 15 bang into one or the other.
- 16 And here what we have is the RSA priority was supposed to
- 17 be -- supposed to be applied under the terms of the
- 18 solicitation after discussions and after final proposal
- 19 revisions. So when Ho`opono isn't permitted to have that,
- 20 they're not getting the priority.
- 21 Further to that, as you found in a footnote -- and I'll
- 22 have to find where that footnote is -- Docket 32, pages 16 and
- 23 17, your footnote No. 3, under the Randolph-Sheppard Act
- 24 regulations, 34 C.F.R. 395.30(b), any time there's a
- 25 limitation -- and here we've got two limitations that were

- 1 actually used to throw out the blind vendor from the
- 2 competitive range -- but any time there's a limitation, the
- 3 first thing that has to happen is that the contracting officer
- 4 has to make written findings, and Eileen Carnaggio testified
- 5 she never made written findings. The written findings that she
- 6 has to make have to say that without -- that in the absence of
- 7 the limitation, it would be adverse to the interests of the
- 8 United States of America.
- 9 Seems pretty high standard, but when you don't make any
- 10 written finding at all, it's a real easy conclusion for this
- 11 Court to make that she violated the Randolph-Sheppard Act.
- Once those written findings, if any, are made, they have
- 13 to be submitted for concurrence to the Secretary of Education.
- 14 We don't have that here either.
- So I think there are two reasons on the merits that you
- 16 will see that Ho`opono should prevail here in the arbitration
- 17 itself because the priority that was announced in the
- 18 solicitation was not followed and applied, and because the
- 19 limitations contained in the solicitation were not properly
- 20 coordinated through the Randolph-Sheppard Act.
- 21 There are other -- there's an abundance of procurement
- 22 cases, but they're really irrelevant because this is a
- 23 Randolph-Sheppard Act case. You often hear the United States
- 24 argue that, Well, you didn't protest, you didn't file a protest
- 25 at the GAO. A contractor or a prospective -- a prospective

- 1 offerer can make protest to the GAO, that's absolutely what
- 2 they can do under the FAR, but the Randolph-Sheppard Act stands
- 3 alone, and under the Randolph-Sheppard Act, arbitration is
- 4 the -- is the methodology.
- 5 So there may be two rights to complain about the
- 6 solicitation. Here Ho`opono is properly complaining about it
- 7 through the arbitration process at the Department of Education.
- 8 I think the last issue in terms of the harm to the public,
- 9 I don't believe there is any harm to the public of having
- 10 Ho`opono and Virgil Stinnett continue to provide food service
- 11 to the Marine Corps as he has been doing now for a while. He
- 12 took over for Stan Young, as you know. Mr. Young has moved to
- 13 another opportunity. There's a line of vendors waiting to take
- 14 the next one and always trying to find another opportunity to
- 15 continue in this program.
- The Marines are being fed. The employees who are working
- 17 for this blind vendor are being paid. The employees who are
- 18 working for this blind vendor, if they're kicked out, the
- 19 employees probably go and work for the next non-blind vendor, I
- 20 mean, or the next blind vendor. The work force is
- 21 comparatively stable. It's the entity that is managing the
- 22 work force that has a tendency to sometimes change.
- So, Your Honor, if you don't -- if you have any questions,
- 24 I'd be more than happy to entertain it. I love it when I go
- 25 under time and usually judges would prefer that as well.

- 1 THE COURT: Well, just with regard to the
- 2 replacement by Mr. Stinnett of Mr. Young, you know, argument
- 3 has been raised that now that the plaintiff has really changed
- 4 as a result, and, you know, that they're interchangeable, that
- 5 Mr. Young has gone on and has gotten a very good position I
- 6 believe at the airport with that contract. So, you know,
- 7 where's the harm with regard to that? 'Cause he was able to
- 8 get another position. What's your response?
- 9 MR. EDWARDS: Let me touch on that. Yeah, I'd be
- 10 happy to. The contract here is with Ho'opono. It is not with
- 11 Mr. Young and it is not with Mr. Stinnett. And that is
- 12 important because Ho'opono has to have the flexibility to bring
- 13 in vendors and move vendors along the way as they become better
- 14 trained. As they become better and more capable, they've got
- 15 to have somewhere more to go because at the bottom of the
- 16 program you've got some of the lesser -- less lucrative, you
- 17 know, vending machines and those types. And the goal of this
- 18 program is to grow that capability so men like Mr. Young and
- 19 Mr. Stinnett can become entrepreneurs and, you know, solve the
- 20 problems of -- that the Randolph-Sheppard Act is there to
- 21 solve.
- 22 THE COURT: So your position is with regard to that
- 23 is Ho`opono is actually the contract holder and Ho`opono -- as
- 24 long as the person who's administering the contractual
- 25 responsibilities, i.e., in this position Mr. Stinnett,

- 1 qualifies under the Randolph-Sheppard Act, it's not the
- 2 individual who's actually doing the contract work, but as long
- 3 as that person qualifies for Randolph-Sheppard Act and
- 4 Ho`opono's qualifications for their training program, that's
- 5 the issue?
- 6 MR. EDWARDS: Exactly.
- 7 THE COURT: And there's nothing been raised with
- 8 regard to that Mr. Stinnett does not qualify?
- 9 MR. EDWARDS: That is correct, yes. That is our
- 10 position, absolutely, because the program is -- is Ho`opono's
- 11 program to run and to administer and to grow.
- 12 THE COURT: Right, to qualified individuals.
- MR. EDWARDS: Yeah, through the qualified
- 14 individuals --
- 15 THE COURT: Yeah.
- MR. EDWARDS: -- which -- well, I haven't run out of
- 17 time, I'll throw this in as well. Because the other part of
- 18 that is there seems to be an attack on the partnership with the
- 19 Blackstone Consulting Group. And the fact of the matter is
- 20 that Ho`opono gets to choose who is going to be a teaming
- 21 partner and not what is going to be in the best interest of the
- 22 blind vendor. That's not at issue in this case. It shouldn't
- 23 be at issue in this case. I don't think it would be within
- 24 this Court's jurisdiction to decide who can and cannot be a
- 25 teaming partner.

- 1 THE COURT: Right.
- 2 MR. EDWARDS: But Blackstone has served that purpose
- 3 and has served it well.
- 4 THE COURT: All right. Thank you very much.
- 5 MR. EDWARDS: Thank you.
- 6 THE COURT: All right. Mr. Ching.
- 7 THE COURTROOM MANAGER: Your Honor, should I put
- 8 25 minutes?
- 9 MR. CHING: Your Honor, I won't be using more than
- 10 five to seven minutes.
- 11 THE COURT: All right. Thank you very much.
- 12 THE COURTROOM MANAGER: I'll put 25 in.
- MR. CHING: Thank you, Mr. Nakamura.
- 14 Your Honor, just to reply to counsel's arguments, in his
- 15 reply there is a -- a accusation, plagiarism, against myself,
- 16 you know, with regard to doing the brief. The cases he cited
- 17 was -- were not on point. They involved a counsel using a
- 18 judicial opinion and not citing to it, Your Honor.
- 19 THE COURT: Right.
- 20 MR. CHING: And I think this case is just the
- 21 Department of Justice, akin to a big law firm, using arguments
- 22 in different cases. Some we lose and some we win, and, you
- 23 know, to be candid, most -- many more that we lost, you know,
- 24 Your Honor. And now it seems like the argument against myself
- 25 has moved from plagiarism to lack of candor.

- 1 Your Honor, I don't think I've ever seen anybody in briefs
- 2 in tort cases, APA cases, employment cases ever cite or inform
- 3 the court that I've used this brief in 17 different cases and
- 4 this is the record, 8 and 9 or something to that effect.
- 5 THE COURT: I agree. I hope they don't hold judges
- 6 to that either because we definitely, you know, reuse forms in
- 7 terms of standards, et cetera, and especially on motions for
- 8 reconsideration. So I certainly don't. And you've always
- 9 been, you know -- especially in your office, even among your
- 10 peers, have always been remarkable and I think stood out for
- 11 your candor to the Court and your cooperation and collegiality.
- 12 So I disregarded it.
- So to the extent you feel you need to address it, I'm
- 14 happy --
- MR. CHING: Oh, no. That's all, Your Honor. I'm
- 16 just going to move -- I just have a few more points.
- 17 Your Honor, at this point, you know, we cited the Oklahoma
- 18 case.
- 19 THE COURT: Yes.
- MR. CHING: And counsel then cited the Eastern
- 21 District of Virginia, and I believe that, you know, at this
- 22 point, you know, without that independent -- that independent
- 23 basis for jurisdiction, the United States would request at this
- 24 point that the Court adopt the holding of the Oklahoma case.
- And, you know, of course we do acknowledge that

- 1 there's -- there have -- probably have been more courts,
- 2 district courts throughout the country who have gone the
- 3 opposite direction, but we -- you know, we encourage the Court
- 4 to adopt it.
- 5 And then we rely upon our written pleadings, so I'm not
- 6 going to argue that.
- 7 THE COURT: Okay.
- 8 MR. CHING: Your Honor, with regard -- counsel
- 9 referenced Ms. Carnaggio's testimony at the last hearing, and,
- 10 you know, the way he makes it sound as if this was a slam dunk
- 11 and is predetermined. But, Your Honor, did she -- she did
- 12 testify that the reason why that Ho`opono was not awarded the
- 13 contract was they were not in the competitive range, and that
- 14 the reason for that was in her determination they did not meet
- 15 the minimum technical standards. And I believe also she
- 16 testified that Ho`opono never objected to the standards that
- 17 were given. So I just wanted to point that out, Your Honor.
- And based on that, we're just going to rely on our written
- 19 pleadings.
- THE COURT: All right. Thank you very much.
- MR. CHING: Okay. Thank you.
- THE COURT: All right. Mr. Feinberg.
- MR. FEINBERG: May it please the Court, Your Honor.
- 24 THE COURTROOM MANAGER: I'm sorry, Your Honor. Is
- 25 it 25 minutes or 20 minutes?

- 1 MR. FEINBERG: I probably only need 20.
- THE COURTROOM MANAGER: 20.
- 3 MR. FEINBERG: Yeah. Thank you. May it please the
- 4 Court, Your Honor, I do -- before I get into my formal
- 5 argument, I want to address some of the points that were made
- 6 in the plaintiff's argument.
- 7 First there is an allegation that the plaintiff has been
- 8 pestering the Department of Education to empanel the
- 9 arbitration panel. That's simply not true. The Marine Corps
- 10 named its arbitrator in June 2018 after arbitration was
- 11 requested, I believe, in April or May of 2018. Nothing was
- 12 done. The Department of Education has not ruled on The
- 13 Severson Group's two separate requests to intervene.
- 14 Finally, exasperated, the Marine Corps sent a letter to
- 15 the Department of Education saying Let's get a move on. It was
- 16 only after the briefs had been filed in this case that attacked
- 17 the plaintiffs -- what we would characterize as delay
- 18 tactics -- that's when this position changed. That's when they
- 19 said, Yes, we agree with you, this arbitration panel should be
- 20 convened. So the fact they say they've been pestering things,
- 21 that's a brand new position for them.
- There is also an allegation, at least by innuendo, that if
- 23 a -- if an injunction was not entered, somehow the plaintiff
- 24 would lose its opportunity to arbitrate. That's simply not the
- 25 case. This arbitration is going to take place, maybe in six

- 1 months, maybe in a year, maybe in three years depending on how
- 2 fast things go, but that ruling today will not impact the fact
- 3 that that arbitration will take place. The only thing that
- 4 will remove it is a motion to dismiss filed in the arbitration
- 5 or a withdrawal of the arbitration.
- 6 THE COURT: Right. So that's not something that the
- 7 court takes into its calculus, would you agree?
- 8 MR. FEINBERG: I would agree with that. I just
- 9 wanted to clarify for the record to make sure we're all on a
- 10 level playing field.
- 11 THE COURT: Yes, I agree.
- MR. FEINBERG: One of the arguments that has been
- 13 raised that this procurement did not fall within the
- 14 Randolph-Sheppard Act is that the solicitation itself was not
- 15 drafted correctly in line with Randolph-Sheppard Act. That
- 16 argument is untimely. Under Blue & Gold Fleet, L.P. v. U.S.,
- 17 which is 492 F.3d 1308, that's a federal circuit case from
- 18 2007, if a party has a problem with the language of the
- 19 solicitation or the manner in which a -- the evaluation will
- 20 take place, the time for filing the protest or challenging the
- 21 solicitation is before the solicitation -- the proposals have
- 22 been submitted. That didn't happen here.
- 23 My reading of the transcript of Ms. Carnaggio's testimony
- 24 was consistent with that, and she explained that she proceeded
- 25 under the direct terms of the solicitation because there was no

- 1 challenge to the termination of the solicitation at the time.
- 2 But getting into my argument, an injunction is an
- 3 extraordinary remedy, and the Supreme Court has reiterated many
- 4 times that a preliminary injunction may only be awarded upon a
- 5 clear showing that the plaintiff is entitled to such relief.
- 6 That clear showing must be made by establishing the standard
- 7 four factors: likelihood of success on the merits, irreparable
- 8 harm, that the plaintiff's harm is more significant than the
- 9 harm suffered by the other parties in an -- if an injunction is
- 10 denied, and that the public interest will be served by entry of
- 11 an injunction.
- 12 A temporary injunction, like the one entered previously in
- 13 this case, and the preliminary injunction are designed to
- 14 preserve the status quo until a full hearing can be held to
- 15 flush out all of the facts and determine whether the
- 16 plaintiff's petition has made that clear showing of the four
- 17 elements.
- 18 Plaintiff has not made the clear showing that is necessary
- 19 here, and in fact, after the TRO was entered, it changed the
- 20 status quo without leave of Court and without the consent of
- 21 the parties, thereby calling into question whether a TRO or PI
- 22 should have been continued from that point on.
- 23 First addressing the likelihood of success on the merits,
- 24 I think it's important to recognize that both the intervenor
- 25 and the plaintiff cite the same case in their briefs,

- 1 intervenor from its opposition and plaintiff in one of its two
- 2 replies. And that case is Kansas v. United States. It's 171
- 3 Fed.Supp. 3d 1145. It's from the District of Kansas. And in
- 4 that case, which was a Randolph-Sheppard Act case directly in
- 5 line with what is happening here today, the court held that
- 6 the -- in order for a plaintiff seeking a preliminary
- 7 injunction in a Randolph-Sheppard Act case to obtain that
- 8 injunction, they must show that there's a likelihood of success
- 9 on the merits at the arbitration.
- 10 In other words, if -- if -- it's not to get the
- 11 arbitration or to have the opportunity to participate in
- 12 arbitration which is guaranteed by the R-S Act anyway; it is to
- 13 prove that the arbitrators are going to find in your favor, and
- 14 they need to make a clear showing of that. And that's
- 15 inconsistent with several cases on point which were also cited
- in the plaintiff's brief; that's Colorado Department of Human
- 17 Services v. United States, that's a 2006 case from the Court of
- 18 Federal Claims, and Florida v. United States, that's a 2018
- 19 case from the Middle District of Florida.
- 20 So the plaintiff in this specific case was required to
- 21 prove that it was likely to win on its arguments at
- 22 arbitration, that the arbitrators were likely to rule in their
- 23 favor, not simply that they were going to be able to
- 24 participate in an arbitration. The only arguments raised as to
- 25 the actual merits are, first, an untimely argument that the

- 1 terms of the solicitation did not comply with the R-S Act, and
- 2 the second, which was summarized as a quote from your order
- 3 granting the temporary restraining order which was where a term
- 4 of the PWS is used to exclude a blind vendor from eligibility
- 5 for a contract to operate a vending facility, it is arguably a
- 6 limitation requiring written justification and a determination
- 7 by the Secretary of Education.
- 8 We respectfully disagree with that position and that
- 9 analysis. The provision used in the solicitation here is
- 10 neutral as to all offerors. If The Severson Group had produced
- 11 a proposal that was technically unacceptable, it would have
- 12 been excluded from the competitive range. And if Ho'opono had
- 13 produced a proposal that was not technically unacceptable, then
- 14 it would have been included in the competitive range and likely
- 15 would have been awarded the contract.
- The provision at issue that the R-S Act preference only
- 17 applies to offerors that fall within the competitive range is
- 18 actually entirely consistent with the R-S Act which states that
- 19 the priority applies to the most highly qualified offerors.
- 20 The R-S Act specifically allows contracting officers to
- 21 establish a competitive range and specifically contemplates the
- 22 fact that the R-S-eligible entity may not win that contract if
- 23 it is excluded from the competitive range. And that's what
- 24 happened here.
- The provision does not specifically target blind vendors.

- 1 It is completely neutral on its face as to all offerors.
- 2 It is also important to note that even if it is arguable
- 3 that the provision creates a limitation, that is not enough at
- 4 the preliminary injunction stage. It must -- the plaintiff
- 5 must prove that it is likely that the arbitration panel will
- 6 find it to be a limitation at the eventual arbitration, and
- 7 there has been no effort on the plaintiff's side to do that
- 8 here. They have relied mostly on speculation and innuendo and
- 9 a little bit on conclusory allegations.
- 10 Contracting officers, indeed, generally have broad
- 11 discretion in determining how to determine competitive range,
- 12 and decisions regarding the qualifications for competitive
- 13 range are only overturned if clearly unreasonable. If the
- 14 plaintiff, like I said earlier, had a problem with the way that
- 15 the agency was going to apply the competitive range or
- 16 determine which companies would -- which offerors would fall
- 17 within the competitive range, the time to protest that was
- 18 before proposals were submitted to give -- to make sure that
- 19 the proposals match the solicitation, because the evaluation
- 20 criteria in determining who's going to win a government
- 21 contract follows the terms of the solicitation to a T. So if
- 22 the solicitation itself is incorrect, then all of the offerors
- 23 need to know it is incorrect and that is why the government
- 24 requires and common law and a number of courts require a
- 25 solicitation protest to be filed before proposals are due so

- 1 that all offerors have the opportunity to know exactly how the
- 2 agency is going to evaluate them and to follow line by line
- 3 what the evaluation criteria are going to be.
- 4 Therefore, plaintiff is not likely to succeed on the
- 5 merits of its argument before the arbitration panel, at least
- 6 on the evidence that has been presented today. And they were
- 7 required to make a clear showing, which they haven't done.
- With regard to irreparable harm, we have not conflated
- 9 revenues and profits. We have stated in Mr. Severson's
- 10 declaration that he expected to get \$3.5 million in revenues
- 11 per year from this contract. That is exactly what he is going
- 12 to do.
- 13 Yes, there is a profit margin that was indicated by
- 14 Mr. Severson's testimony. Ho`opono and its subcontractor,
- 15 Blackstone, also have a profit margin. Because that evidence
- 16 is not before the Court, we certainly don't want to compromise
- 17 our proprietary information.
- But we have, interestingly, no evidence that
- 19 Ho'opono -- other than Mr. Edwards' argument here -- we
- 20 actually don't have evidence in the record to suggest that
- 21 Ho'opono has suffered irreparable harm. From the beginning of
- 22 this case, the plaintiff has focused on the blind vendor and
- 23 the harm directly to the blind vendor, but now he's taking the
- 24 position that it's Ho`opono, the actual plaintiff, that has
- 25 suffered the harm. But there's no evidence in the record of

- 1 that. We don't know whether Ho`opono has a profit margin.
- 2 suggest that it likely doesn't because it's an arm of the
- 3 state. The blind vendor may certainly have a profit margin and
- 4 the subcontractor likely has a profit margin, but Ho`opono
- 5 likely does not.
- While we don't challenge that blind vendors are certainly
- 7 worthwhile contract recipients, the integrity of the
- 8 procurement system must be upheld, and the integrity of this
- 9 procurement system is that a contracting officer must be
- 10 permitted to make a decision ultimately that follows the terms
- 11 of the solicitation because that is a fundamental principle of
- 12 government contracting law. And we believe that
- 13 Ms. Carnaggio's decision in this case was consistent with not
- 14 only a solicitation, but the R-S Act, because she did find --
- 15 the evaluation panel did find that there were deficiencies in
- 16 Ho`opono's proposal that rendered it technically unacceptable.
- 17 In balancing the harms, essentially at this point if the
- 18 harm is evaluated by the blind vendor and the harm is compared
- 19 to The Severson Group, The Severson Group's evidence suggests
- 20 more of a harm than harm to the blind vendor because as
- 21 Mr. Stinnett's declaration indicates, he can be moved to
- 22 another project. He has -- in fact, he very recently was moved
- 23 to another project.
- 24 Prior to working on the Marine Corps Base, he was at a
- 25 more lucrative contract, so -- where he was, I believe, making

- 1 \$225,000 a year as opposed to the approximately \$108,000 a year
- 2 that he's making here.
- 3 If Mr. Stinnett has -- and as we noted earlier, the
- 4 plaintiff has changed the blind vendor after the entry of the
- 5 temporary restraining order. So if Mr. Stinnett has suffered
- 6 any harm at all, it is a harm created entirely of Ho`opono's
- 7 making because it moved him to this contract to let -- to
- 8 suffer any harm that would come as opposed to leave him in the
- 9 position that he was in previously where he was making
- 10 substantially more money.
- 11 Mr. Stinnett makes claims in his declaration that if an
- 12 injunction is not entered, it could put him out of business.
- 13 But what would put him out of business is Ho`opono moving him
- 14 to this contract, not the contract -- contracting officer
- 15 making an appropriate award based on the solicitation and the
- 16 facts that were available in the parties' proposals.
- 17 We've also not heard from the plaintiff in this case that
- 18 the weaknesses and deficiencies that led to a technically
- 19 unacceptable rating were wrong on their face. Those are
- 20 nuanced arguments where the contracting officer and the
- 21 evaluation panel are entitled to substantial deference. Those
- 22 are extremely difficult protest grounds to overturn a proper
- 23 award to The Severson Group, and we have not seen the plaintiff
- 24 take -- make the effort to try and convince the Court that
- 25 those weaknesses and deficiencies were incorrect.

- 1 Finally with the public interest, as I mentioned, I don't
- 2 think that the Court entering an injunction or denying
- 3 injunction -- I think the positions of the parties are in
- 4 equipoise. Certainly there is an importance in maintaining the
- 5 integrity of the procurement system. The Severson Group
- 6 submitted a proposal that was technically acceptable and it did
- 7 end up in the competitive range, and Ho`opono did not. And for
- 8 The Severson Group to now sit a year after -- more than a year
- 9 after that decision was made with no end in sight, the
- 10 arbitration is still going to go on, but we do not know when
- 11 that's going to be. In fact, The Severson Group's attorneys
- 12 have not even been permitted to intervene in that arbitration
- 13 to date.
- 14 This could be years before the Severson Group could ever
- 15 begin performance, and in order for this decision to be
- 16 overturned, for the Ho`opono to win this award, they have a
- 17 very high hurdle to clear. And to withhold substantial funds
- 18 from The Severson Group when they had to -- they hired
- 19 employees and then they had to lay them off because there's no
- 20 end in sight.
- 21 The public interest favors denying the injunction to allow
- 22 Severson Group to perform the contract that they rightfully
- 23 won. If Ho`opono is ultimately successful in the arbitration,
- 24 they will get the position back, if they were eventually found
- 25 to be in the competitive range. But in the meantime, the

- 1 balance of the equities and the public interest best supports
- 2 The Severson Group being awarded this -- being permitted to
- 3 perform on this contract that it was awarded and rightfully
- 4 awarded.
- 5 So we would ask Your Honor on those grounds that the
- 6 motion for preliminary injunction be denied.
- 7 Thank you, Your Honor.
- 8 THE COURT: All right. Thank you very much.
- 9 All right. I think you reserved five minutes for
- 10 rebuttal?
- 11 MR. EDWARDS: I always hope not to take as long as I
- 12 have.
- 13 THE COURT: Okay.
- 14 MR. EDWARDS: And I'm sure the Court would prefer
- 15 that as well.
- A quick tour of my notes here. First, I'd like to say to
- 17 Mr. Ching, my apologies. In the zeal of our advocacy to the
- 18 extent it was a little mud slinging, that was not our intent
- 19 because I have nothing but respect for the way you've handled
- 20 this case all the way through.
- 21 Regarding the arguments of Mr. Feinberg, as I mentioned
- 22 before, there's two rails, and contracting officers are well
- 23 trained in the rails of the FAR. And when I asked
- 24 Ms. Carnaggio during her testimony last year if she had any
- 25 training on the Randolph-Sheppard Act, her answer was really,

- 1 "No."
- 2 So that's a problem. And we've seen cases even where the
- 3 two rails cross and so basically there's a crash. And the
- 4 government, usually the DOD, has to go back and start over.
- 5 So I think it's important to remember that all procurement
- 6 decisions, like the Blue & Gold Fleet case that
- 7 Mr. Feinberg mentioned, these decisions are procurement
- 8 decisions. They apply to FAR and it's just a different
- 9 regulatory scheme.
- In terms of whether or not it's untimely, he said a number
- 11 of courts have said, you know, that it would be untimely. They
- 12 never said that with respect to the Randolph-Sheppard Act, and
- 13 the only court that has jurisdiction over bid protest in the
- 14 traditional sense is the Court of Federal Claims.
- 15 The government Accountability Office also decides those
- 16 cases. And true, under a pure procurement perspective the
- 17 solicitation challenge has to be brought previously, but that's
- 18 not the case under the Randolph-Sheppard Act. That's
- 19 procurement, not Randolph-Sheppard Act, law.
- When we get to these harms, I mean, I hear what's being
- 21 said, and Mr. Severson has this right to recover money for not
- 22 performing, but it's not a new argument that Ho`opono would be
- 23 irreparably harmed. We have argued that its beneficiaries, the
- 24 blind vendors, will be harmed, but Ho`opono as the
- 25 administrator absolutely harmed.

- 1 In her testimony Lea Dias was asked (as read):
- "Is every blind vending opportunity important?"
- 3 "Absolutely yes."
- 4 "Why?"
- 5 "Because the blind vending program provides a way -- it's
- 6 the most successful program for employment for blind people in
- 7 the history of the United States. It maximizes opportunities
- 8 for blind individuals to become self-sufficient and to become
- 9 entrepreneurs, to be tax-paying citizens, to live the American
- 10 dream."
- "Q. So is the loss of one opportunity important to you?"
- "One opportunity is one life now, one blind person's life
- 13 now, and also an opportunity for people -- blind people in the
- 14 future."
- I think that sums it up. Extraordinary harm for Ho`opono
- 16 and all the beneficiaries, all of the blind vendors that they
- 17 serve.
- 18 That's it.
- 19 THE COURT: Okay. So what about his argument,
- 20 though, on the likelihood of success on appeal, that we have to
- 21 look at the court is -- have to look at the likelihood that you
- 22 win the arbitration?
- MR. EDWARDS: Your Honor, we're going to win the
- 24 arbitration for two reasons. The first is because in
- 25 her -- well, within the arbitration, Eileen Carnaggio's

- 1 decision to exclude the priority SLA from the competitive range
- 2 was -- well, it was nonsensical.
- 3 You've got -- as indicated in the evaluation, there were a
- 4 couple of small things that could have been corrected through
- 5 discussions, which she only held with TSG, and could have been
- 6 corrected in a final proposal revision, which she denied to
- 7 Ho`opono but permitted from TSG, notwithstanding the testimony
- 8 that competition was the most important part of this process.
- 9 So she eliminated competition and she didn't permit Ho`opono to
- 10 complete the process, as she laid it out herself on page 10 of
- 11 90 in Exhibit 11, which is, "Here's the way I will run my
- 12 Randolph-Sheppard Act priority." So she deviated from what she
- 13 promised to do and so she never should have thrown Ho`opono
- 14 out.
- 15 THE COURT: Right. So your argument then is that
- 16 the likelihood of success vis-à-vis the arbitration is even
- 17 though the procurement officer has extensive discretion which
- 18 the arbitration -- or the arbitors have to -- arbitration
- 19 officers have to give great deference to -- that's what the
- 20 argument is, right, from Mr. Feinberg -- even under such a
- 21 liberal review of her decisions, hers were based -- had no
- 22 reasonable basis and, therefore, she abused her discretion.
- MR. EDWARDS: I think that's true, but I don't think
- 24 that's the standard because the Randolph-Sheppard Act doesn't
- 25 apply the procurement rules as its framework. It applies the

- 1 Randolph-Sheppard Act as its framework. It applies the
- 2 priority as the framework. And where is a priority when you
- 3 throw out the blind vendor for -- you know, blind vendor, a
- 4 five-year incumbent, who has good working history? I think
- 5 absolutely arbitrators will make the decision that that is a
- 6 violation of the Randolph-Sheppard Act by eliminating the SLA
- 7 Ho`opono from the competitive range.
- 8 But the secondary piece of that remains that also the
- 9 limitations that she used as the basis to eliminate Ho`opono
- 10 from the competitive range were not justified in writing and
- 11 were not coordinated with the Secretary Of Education, and those
- 12 are very important components of 34 C.F.R. 395.90 and -5.90(b).
- 13 I'm not good at remembering my cites.
- 14 But I think there's both of those reasons that the
- 15 arbitrators are going to find that this is a violation and that
- 16 the arbitrators are going to direct the Marine Corps to take
- 17 corrective action.
- So I think there's two reasons and both of them, I think,
- 19 are more than adequate for arbitrators to make that decision.
- THE COURT: All right. Very good.
- 21 All right. So I'm going to consider the matter submitted,
- 22 subject to you folks filing your closing brief with your
- 23 supporting -- or reference to or the actual supporting exhibit,
- 24 if it's not already filed within the court's files on docket.
- 25 Have you met and conferred and talked about how long you'd

- 1 like to have for that filing? Or would you like to talk a
- 2 little bit more and then advise the court in a letter?
- 3 MR. EDWARDS: Your Honor, I thought that we were
- 4 going to check and see if the court reporter had any --
- 5 THE COURT: Oh, yes.
- 6 MR. EDWARDS: -- idea.
- 7 THE COURT: Okay. She can do it over the weekend on
- 8 a rush, but it's going to be at an expedited price. So she can
- 9 do that and get that to you before she goes back to the Kealoha
- 10 trial.
- 11 (Discussion between the Court and the Law Clerk.)
- 12 THE COURT: The suggestion is you just do it on your
- 13 recollection. But you want to look at the -- yeah.
- 14 MR. EDWARDS: I would prefer to do -- Your Honor,
- 15 you've asked some very good questions. I want to make sure
- 16 that we've addressed those, as well as some of the sites that
- 17 Mr. Feinberg was mentioning in his argument. So it doesn't
- 18 matter to me if it's on an expedited basis. It would be fine
- 19 if it's not 'cause, quite honestly, I have a lot of stuff
- 20 between now and mid July.
- MS. WADA: Six weeks is fine.
- MR. FEINBERG: I would object to six weeks. This
- 23 has already gone on for a very long time and I think that it
- 24 would be very important to The Severson Group and probably to
- 25 the Marine Corps to get this resolved quickly. We would like

- 1 to file by June 28th. I understand that's two weeks from
- 2 today.
- 3 THE COURT: Okay. Well, you can get an expedited
- 4 transcript by Monday.
- 5 MR. FEINBERG: Right.
- 6 THE COURT: If you want the transcript, then you
- 7 have to order it, but you're going to have to pay an expedited
- 8 basis.
- 9 MR. FEINBERG: Right.
- 10 THE COURT: Okay. So June 28th is the deadline, ten
- 11 pages or less for the argument and then however many exhibits
- 12 or excerpts or transcripts or whatever you want to refer the
- 13 court to. Again, if it's already filed within the docket, if
- 14 you could just indicate the docket number and what the document
- 15 is and then I can refer to it. You don't have to make a copy.
- 16 If, however, it was received in evidence and wasn't filed
- 17 after last -- or after the hearing on the temporary restraining
- 18 order, then please do attach a hard copy.
- 19 All righty. Any questions or clarifications?
- 20 (No response.)
- 21 All right. Then I wish all of you a very good Friday and
- 22 to all of your clients as well. And safe travels to all of you
- 23 that need to travel.
- We are in recess. Good day, everyone. Thank you.
- 25 (Proceedings concluded at 11:29 A.M.)

1	COURT REPORTER'S CERTIFICATE
2	
3	I, DEBRA READ, Official Court Reporter, United
4	States District Court, District of Hawaii, do hereby certify
5	that pursuant to 28 U.S.C. §753 the foregoing is a complete,
6	true, and correct transcript of the stenographically reported
7	proceedings held in the above-entitled matter and that the
8	transcript page format is in conformance with the regulations
9	of the Judicial Conference of the United States.
10	DATED at Honolulu, Hawaii, June 14, 2019.
11	Differ at nonotata, nawati, cane ii, 2019.
12	
13	<u>/s/ Debra Read</u>
14	DEBRA READ, CSR CRR RMR RDR
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